

# Preliminary Inquiry

Confidential - this is not an application for insurance



| Personal Information  |               |   |  |  |
|---|---------------|---|--|--|
| Name:   |               | Gender<br><input type="checkbox"/> Male <input type="checkbox"/> Female | Social Security No.  |  |
| Address   |               | City  | State  | Zipcode  |
| Date of Birth   | Citizenship   |   | Age  | Height   |
| Occupation  |               | What are your duties?   |  |  |
| Annual Earned Income \$   |               | Annual Unearned Income \$   |  | Net Worth \$   |
| Phone   |               |   |  |  |
| Do you currently use tobacco products? <input type="checkbox"/> Yes <input type="checkbox"/> No Details _____   |               |   |  |  |
| Type of tobacco used: <input type="checkbox"/> Cigarettes <input type="checkbox"/> Cigars <input type="checkbox"/> Chewing Tobacco <input type="checkbox"/> Pipe <input type="checkbox"/> Other |               |   |  |  |
| Does applicant driving history contain any moving violations or license suspensions? <input type="checkbox"/> Yes <input type="checkbox"/> No   |               |   |  |  |
| If "yes", details: _____  |               |   |  |  |
| Avocation Activities: <input type="checkbox"/> Private Pilot <input type="checkbox"/> Sky Dive <input type="checkbox"/> Mountain Climb <input type="checkbox"/> Foreign Travel                  |               |   |  |  |
| <input type="checkbox"/> Scuba Dive <input type="checkbox"/> Hang Glide <input type="checkbox"/> Auto/Motorcycle Race If "Yes" specify Country: _____   |               |   |  |  |
| Details _____   |               |   |  |  |
| Family Health History   | Age if living | Age at death (if deceased)  | History of heart disease, stroke circulatory disorder, kidney disease? | History of cancer (all types)?                           |
| Mother  | _____         | _____   | <input type="checkbox"/> Yes <input type="checkbox"/> No               | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Father  | _____         | _____   | <input type="checkbox"/> Yes <input type="checkbox"/> No               | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Brother(s)  | _____         | _____   | <input type="checkbox"/> Yes <input type="checkbox"/> No               | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Sister(s)   | _____         | _____   | <input type="checkbox"/> Yes <input type="checkbox"/> No               | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Have you ever sold a policy as a "Life Settlement" in the secondary market? <input type="checkbox"/> Yes <input type="checkbox"/> No  |               |   |  |  |
| Have you ever been declined for coverage or been rated? <input type="checkbox"/> Yes <input type="checkbox"/> No If yes, please complete the following:   |               |   |  |  |
| Company   |               | Coverage Amount \$  | Issue Date   |  |
| Rating  |               | Plan Type   | Surrender Value \$   |  |
| Plan of Insurance   |               |   |  |  |
| <input type="checkbox"/> Term _____ yrs <input type="checkbox"/> Whole Life <input type="checkbox"/> Universal Life <input type="checkbox"/> Indexed UL <input type="checkbox"/> Variable UL    |               |   |  |  |
| Duration  |               |   |  |  |
| <input type="checkbox"/> Individual <input type="checkbox"/> Survivorship Face Amount \$ _____ Premium \$ _____   |               |   |  |  |
| Owner _____ Beneficiary _____ Relationship _____  |               |   |  |  |
| Is this case currently being shopped through another Brokerage General Agency? <input type="checkbox"/> Yes <input type="checkbox"/> No   |               |   |  |  |
| Is this case currently being reviewed by an insurance carrier? <input type="checkbox"/> Yes <input type="checkbox"/> No If "yes", which carrier(s)? _____                                       |               |   |  |  |
| What offers, ratings, or declinations have you received on this case? (Please list offers and carriers):  |               |   |  |  |
| Preexisting Insurance   |               |   |  |  |
| Total Present Coverage \$ _____ Pending insurance? <input type="checkbox"/> Yes <input type="checkbox"/> No Date of last application? _____   |               |   |  |  |
| Company(ies) _____  |               |   |  |  |
| Is existing coverage being replaced? <input type="checkbox"/> Yes <input type="checkbox"/> No If "yes", total coverage being replaced? \$ _____   |               |   |  |  |
| Company(ies) _____  |               |   |  |  |
| Agent Information   |               |   |  |  |
| Name:   | Firm          | Phone   | Fax  | Email  |

Please print and fax to: (805) 246-9233 or email to: [salesupport@myadvisorschoice.com](mailto:salesupport@myadvisorschoice.com)

250 N. Westlake Blvd., Ste. 240 Westlake Village, CA 91362 | toll free: (855) 437-1090

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**Medical History – This information must be completed with all known information**

Please list ALL physicians you have consulted or seen over the past 5 years, including any specialists (attach additional pages if necessary)

Primary physician's name \_\_\_\_\_ Date last seen \_\_\_\_\_  
 Reason seen \_\_\_\_\_  
 Physicians street address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Ph \_\_\_\_\_

Personal physician's name \_\_\_\_\_ Date last seen \_\_\_\_\_  
 Reason seen \_\_\_\_\_  
 Physicians street address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Ph \_\_\_\_\_

Personal physician's name \_\_\_\_\_ Date last seen \_\_\_\_\_  
 Reason seen \_\_\_\_\_  
 Physicians street address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Ph \_\_\_\_\_

Please indicate any hospitals or clinics you have received treatment (attach additional pages if necessary)

Hospital or clinic name \_\_\_\_\_ Date(s) of visit \_\_\_\_\_  
 Reason(s) for visit \_\_\_\_\_  
 Hospital/Clinic's address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Ph \_\_\_\_\_

Has anyone proposed for coverage been diagnosed with or treated by a member of the medical profession for:

- Chest pain, shortness of breath, heart murmur, blood pressure, stroke, irregular heartbeat, or any other disease of the heart or arteries?  Yes  No
- Diabetes or disease of the glands?  Yes  No
- Mental, emotional disorder, nervous breakdown, convulsions, epilepsy, paralysis or any other disorder of the brain or nervous system?  Yes  No
- Arthritis, gout, or any bone, joint, muscle, or skin disorder?  Yes  No
- Asthma, bronchitis, pneumonia, emphysema, or any lung disorder?  Yes  No
- Cirrhosis, hepatitis, ulcer, colitis, diverticulitis, ileitis, or other disease of the liver, gallbladder, pancreas, stomach, or intestines?  Yes  No
- Prostate or testicular disease, disease of the uterus, ovaries, or breast?  Yes  No
- Anemia, leukemia, clotting disorders, or platelet disorders?  Yes  No
- Disorder of the urinary tract or kidneys - sugar, albumin, or blood in the urine?  Yes  No
- Cancer or tumors?  Yes  No
- An operation or admission to a hospital or any other health care facility for observation, treatment of any illness (excluding HIV) or diagnostic tests (including treadmill stress test for insurance)?  Yes  No
- Any other health impairment or medically treated condition not previously mentioned?  Yes  No
- Within the last 10 years have you been diagnosed by a doctor as having Acquired Immune Deficiency Syndrome (AIDS)?  Yes  No

**PLEASE PROVIDE DETAILS TO ANY "YES" ANSWERS TO THE ABOVE QUESTIONS IN THE SPACE BELOW**  
 Attach additional pages if necessary. Please be specific with this information and include phone numbers:

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# Preliminary Inquiry Addendum

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| Prescription/Supplement Questionnaire  |                                 |  |
|--|---------------------------------|--|
| Date _____   |                                 |  |
| Client Name _____  |                                 |  |
| Advisor Name _____   |                                 |  |
| <i>Please complete the below for all medications and supplements for which the client is currently taking:</i> |                                 |  |
| Medication _____   |                                 |  |
| Dosage _____ /mg   | Frequency (# times / day) _____ |  |
| Purpose _____  | Prescribing Physician _____     |  |
| Medication _____   |                                 |  |
| Dosage _____ /mg   | Frequency (# times / day) _____ |  |
| Purpose _____  | Prescribing Physician _____     |  |
| Medication _____   |                                 |  |
| Dosage _____ /mg   | Frequency (# times / day) _____ |  |
| Purpose _____  | Prescribing Physician _____     |  |
| Medication _____   |                                 |  |
| Dosage _____ /mg   | Frequency (# times / day) _____ |  |
| Purpose _____  | Prescribing Physician _____     |  |
| Medication _____   |                                 |  |
| Dosage _____ /mg   | Frequency (# times / day) _____ |  |
| Purpose _____  | Prescribing Physician _____     |  |
| Supplement _____   |                                 |  |
| Purpose _____  | Dosage _____ /mg                |  |
| Supplement _____   |                                 |  |
| Purpose _____  | Dosage _____ /mg                |  |
| Supplement _____   |                                 |  |
| Purpose _____  | Dosage _____ /mg                |  |
| Supplement _____   |                                 |  |
| Purpose _____  | Dosage _____ /mg                |  |
| Supplement _____   |                                 |  |
| Purpose _____  | Dosage _____ /mg                |  |

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|                       |               |                     |
|-----------------------|---------------|---------------------|
| Proposed Insured Name | Date of Birth | Social Security No. |
|-----------------------|---------------|---------------------|

Records and information obtained from the Proposed Insured or other parties may be disclosed to and between the insurance companies or the insurance companies or the insurance agencies listed below, contractors, employees, representatives and agents working through Advisor's Choice Insurance Brokerage Services, LLC for purposes of the Proposed Insured applying for or evaluating insurance coverage.

**Insurance Companies and Agencies**

|  |  |   |  |
|--|--|---|--|
| Advantage Insurance Network                        | Examination Management Services, Inc.      | John Hancock USA                        | Premium Funding Group (PFG)                  |
| Advisor's Choice Insurance Brokerage Services, LLC | Express Imaging Services                   | Kestler Financial                       | Principal Life                               |
| Agent's Preferred Insurance Services, LLC          | Fidelity & Guaranty Life Insurance Company | Lafayette Life                          | Principal National Life                      |
| Allianz  | Fidelity Security                          | Life Insurance of the Southwest         | Professional Underwriting Services           |
| American National                                  | Foresters                                  | Life Secure                             | Protective Life Insurance Company            |
| Americo  | GE Financial Services                      | Lincoln Financial/Lincoln Life          | Protective Life of NY                        |
| Ameritas   | Genworth Life & Annuity                    | Lincoln National Life Insurance Company | Prudential Life Insurance Company/Pruco Life |
| American General Life (AIG)                        | Genworth Life Insurance Company            | Lloyds of London                        | SBLI   |
| APPS   | Genworth Life of NY                        | Massachusetts Mutual                    | Security Mutual                              |
| Ashar, LLC   | Global Insurance Underwriters              | Med America                             | Standard Life                                |
| Assurity Life                                      | Great American                             | Metlife Investors USA Insurance Company | State Life                                   |
| Athene   | Guardian Life Insurance Company            | Metropolitan Life                       | Sun Life Insurance Company of America        |
| AVIVA/Indianapolis Life                            | Hartford Life Insurance Company            | Minnesota Life/Securian                 | Sun Life Insurance Company of Canada         |
| AXA/MONY/AXA Equitable                             | IEP Insurance Brokerage Services, LLC      | Mutual of Omaha                         | Superior Medical Group                       |
| Banner Life  | I-Group Insurance                          | National Life of Vermont                | Symetra                                      |
| Calton & Associates, Inc.                          | Illinois Mutual                            | Nationwide Life & Annuity Company       | Transamerica Life Insurance Company          |
| Cavalier & Associates                              | ING - ReliaStar                            | New York Life Insurance Company         | Union Central Life                           |
| Columbus Life                                      | ING ReliStar Life of New York              | Pacific Life                            | United of Omaha                              |
| Companion Life                                     | ING - Security Connecticut Life            | Partners Advantage                      | US Life, NY                                  |
| Companion Life of NY                               | ING - Security Life of Denver              | Petersen International                  | Western Reserve Life                         |
| Concord Capital/INSCAP Coventry                    | JH NY                                      | Phoenix Life                            | William Penn Life Insurance Company          |
| Disability Insurance Services                      | John Hancock Life Insurance Company        | Portamedics                             | Zurich American Life Insurance Company       |
| Fidelity Life                                      | LTCi Partners                              | North American for L&H                  | Penn Mutual                                  |

The purpose of this Authorization is to assist in the evaluation and placement of my application for insurance. I hereby authorize the release of any and all records and information regarding me, the Proposed Insured, pursuant to this Authorization. This includes, without limitation, any and all records and protected health information regarding diagnosis, testing, treatment and prognosis of my physical or mental condition, with the exclusion of psychotherapy notes. Such records and information to be released may include, but are not limited to, facts about my: (1) mental and physical health; (2) alcohol/drug abuse treatment, (3) pharmacy prescriptions, (4) HIV testing and treatment, except where prohibited by law, (5) sexually transmitted diseases, (6) Sickle Cell testing and treatment, (7) laboratory test results, (8) other insurance coverage, (9) hazardous activities, (10) character, (11) general reputation, (12) mode of living, (13) finances, (14) occupation, and (15) other personal traits.

I understand that any Insurer or Agency named above, its reinsurers, and insurance support organizations, and those persons authorized to represent them may need to collect such information for proposed insurance coverage. The Insurers and Agencies named above and their reinsurers will use the information in order to determine whether I am insurable or to assist in the application and underwriting process. The insurance producer may also use this information to help update and improve my insurance program.

I hereby authorize any medical practitioner, including my primary care physician listed below,  
 Physician Name: \_\_\_\_\_

Physician Address: \_\_\_\_\_,

any medical facility, health plan, health care professional, laboratory, other medical entity, insurance support organization, financial institution, consumer reporting agency and my employer, to give the information described above to Advisor's Choice Insurance Brokerage Services, LLC the Insurers and Agencies listed above and to:

Agent/Producer Name: \_\_\_\_\_.

I understand that my information will be kept confidential, and will not be disclosed to other persons or organizations without this written permission for the purposes referenced herein, except to the extent that it is necessary for (1) the Insurers and Agencies named above and their reinsurers and other entities required to conduct business; (2) other insurers to which I have applied or may apply; (3) reinsurers; or (4) other persons whom perform business, professional or insurance services for them. They may also disclose this information as allowed by law. The information will be used by the insurance and/or settlement companies named below and their reinsurers to determine eligibility for insurance and/or by the insurance agent to aid in updating and improving my insurance program. The information collected may be disclosed to other insurance companies to which I have applied or may apply, settlement companies, reinsurance companies, the Medical Information Bureau, Inc., or other persons or organizations performing business, professional, or insurance functions for the insurance and/or settlement companies named below, or as may be otherwise legally allowed.

I understand that when information is used or disclosed pursuant to this Authorization, it may be subject to re-disclosure by the insurance company and may no longer be protected by the federal and state laws and regulations that may have applied in the first instance. This Authorization will remain in effect for 24 months from the date of my signature below.

I understand I may revoke this Authorization at any time by requesting such of my agent/broker in writing and sent to the healthcare provider, if required. I understand that such revocation would not be effective to the extent any of the parties herein have already relied upon this authorization. A photocopy of this Authorization is as valid as an original. I acknowledge that I have received a copy of this Authorization and the Notice to Proposed Insured(s). If minor children are proposed for coverage, the above statements are made by the person authorized to act on their behalf.

I understand that I am not required to sign this Authorization. I understand, however, that if I do not sign this Authorization to release my records and information that the insurers and agencies listed herein may not be able to evaluate and place my application for insurance. I understand that any health care provider who receives this authorization will not condition treatment, payment, enrollment or eligibility for benefits on whether I provide this Authorization.

Signed at \_\_\_\_\_ this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_\_

Signature of Proposed Insured / Guardian or Custodian / Authorized Representative

**X**

Printed Name: \_\_\_\_\_

## NOTICE TO PROPOSED INSUREDS

Instructions to the Agent/Producer: This notice must be given to the Proposed Insured before or at the time of signature

### Federal Fair Credit Reporting Act Notice

Federal law requires that you be advised that in connection with your application or informal inquiry concerning insurance an investigative consumer report may be prepared whereby information is obtained through personal interviews with your family, friends, neighbors, business associates, financial sources, or others with whom you are acquainted. This report would include information as to your character, general reputation, personal characteristics and mode of living, except as may be related directly or indirectly to your sexual orientation. If you make a written request to any of the insurers named on the reverse side within a reasonable time after receipt of this notice, you will be informed whether or not an investigative consumer report was requested, and if such a report was requested, you will be advised of the name and address of the consumer reporting agency to whom the request was made. The consumer reporting agency, upon request, will furnish information as the nature and scope of its investigation. You have the right to inspect and to receive a copy of any such report by contacting the consumer reporting agency.

### The Medical Information Bureau (MIB)

A source of information and medical records, MIB is a non-profit insurance support corporation which operates an information exchange on behalf of member life insurance companies. Member companies will ask the MIB if it has a record concerning you. If you previously applied to a member company for insurance, MIB may have information about you in its file. The purpose of the MIB is to protect member companies and their policy owners from those who would conceal significant facts relevant to their insurability. The information which is obtained from MIB may be used only as an alert to the possible need for further independent investigation. It cannot be used as a basis in making a final underwriting decision.

At your request, the MIB will arrange disclosure of any information it may have about you in its file. If you question the accuracy of information on file, you may contact the MIB and seek a correction in accordance with the procedures set forth in the Federal Fair Credit Reporting Act. The address of the information office of MIB, Inc. is PO Box 105, Essex Station, Boston Massachusetts 02112, telephone number: 612.426.3660.

### Notice of Insurance Information Practices

In the course of properly underwriting and administering your insurance coverage, the insurers named on the reverse side will rely primarily on information provided by you. They may also seek information from others, such as medical professionals who have treated you. In some cases, they may ask a consumer reporting agency to collect information and submit an investigative consumer report to them. This also authorizes the preparation of an investigative consumer report. You have the right to request to be interviewed in connection with the preparation of that report. The consumer reporting agency will make the contents of that report available to you in accordance with federal law.

In some situations, and in compliance with applicable law, the consumer reporting agency may disclose necessary items of information to the parties without your specific authorization.

You have the right to be told about, and to see and copy if you wish, items of personal information about you that appears in their files, including information contained in investigative consumer reports. You also have the right to seek correction of information you believe to be inaccurate.

THE ABOVE IS A GENERAL DESCRIPTION OF THE NAMED INSURERS AND YOUR AGENT'S INFORMATION PRACTICES. EACH INSURER NAMED HEREIN REQUIRED THE COMPLETION OF A FULL APPLICATION OF ITS RESPECTIVE PRODUCT LINES.